



2023 Annual Report

Helo Friends and Allies,

Fiscal Year 2023 brough all of us at Community Living Services both challenges and exciting growth opportunities. Our biggest challenges were related to workforce shortages, and not being able to hire enough Supports Coordinators to keep up with the demand of new people who are choosing us as their preferred service provider. We spent significant time examining our recruitment and retention strategies and have adjusted our approaches as needed to be agile in this challenging recruitment market/the workforce world we live in now. We survey our staff every six months related to how they feel about working at Community Living Services as part of our strategic plan implementation and formal retention strategy. Some of our highest ranked areas are “I would recommend CLS as a place to work” and “I know that CLS is a good service agency.” However, the highest score went to “I know my work is making a difference.”

Our biggest area of strategic growth through the year has been related to our expansion of Behavior Health Home (BHH) work. We have new referrals consistently coming in each month, and we continue to grow our BHH Team to include RNs and Community Healthy Workers, which has been exciting for CLS. The members of the BHH team are doing great work at keeping people out of the hospital by proactively promoting healthy living practices.

We continue to serve people in Wayne, Oakland, Macomb, Kent, Ottawa, and Barry Counties. We are always grateful when we can develop new partnerships with funders in a variety of regions. As always, in ALL Counties, the people we serve keep us grounded in what is a most important. The best part of our work of course is assisting the people we support in leading happy, healthy, productive lives as valued members of their local communities.

Warm Regards,

Annette Downey

President & CEO

CLS does not exclude people or treat them differently because of race, color, national origin, age, disability, sexual orientation, gender or gender identity.

If special accommodations are needed to inquire about services, please contact 734-722-6364

CLS BOARD OF DIRECTORS

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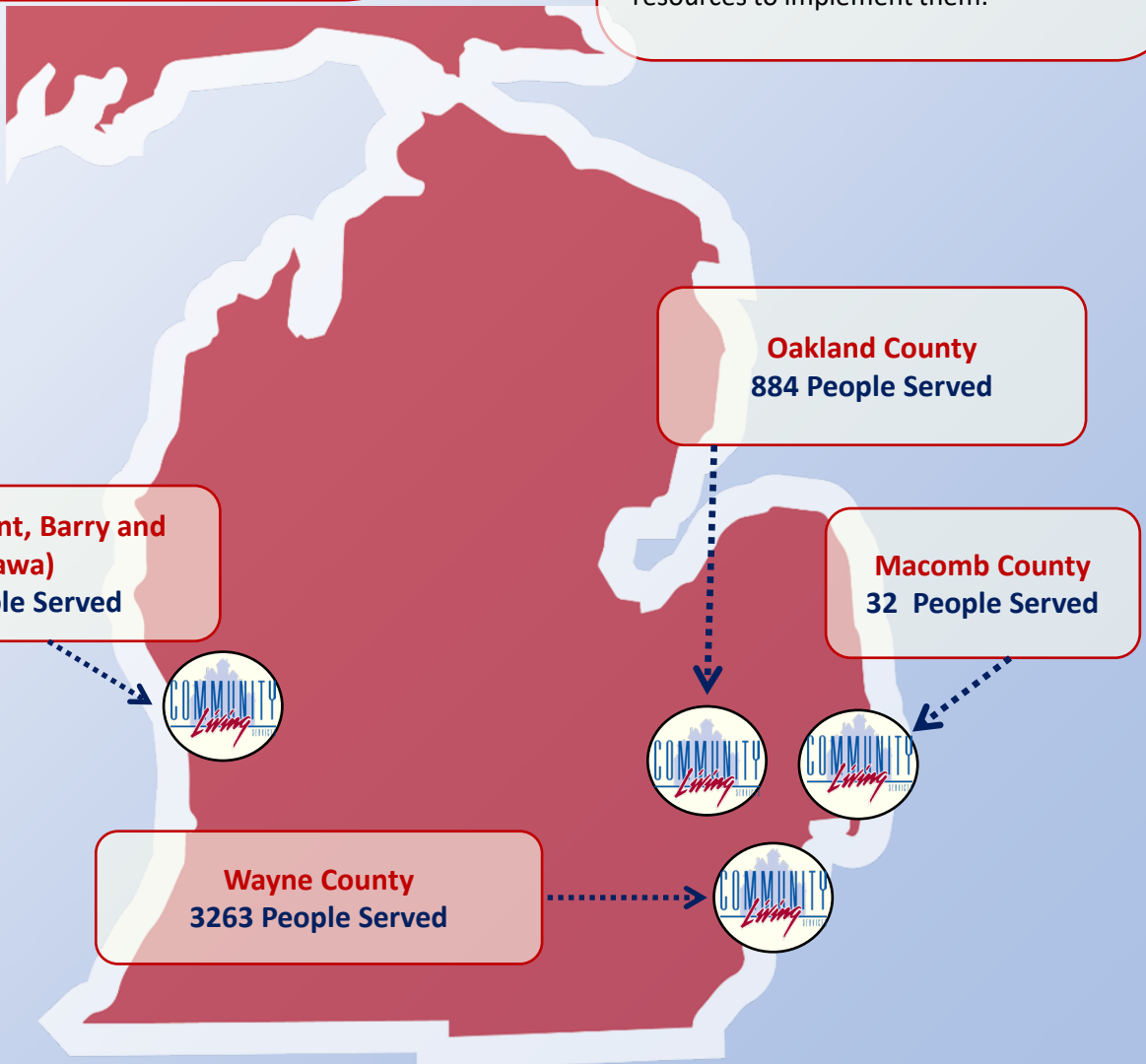
MISSION:

To assist and advocate for each person to have the supports they want and need:

- To exercise control and authority over their lives
- To live a life of freedom, opportunity and relationships as family, friends and neighbors
- To share in full community membership and citizenship

VISION:

People will fully participate in their communities and have a quality of life which comes from freedom and its responsibilities, the authority to make their own life decisions and the financial resources to implement them.





Community Living Services continues to advocate for folks to live a self-determined life. Over the decades, the States of Michigan and Wisconsin have learned from each other related to the implantation of Self-Determination, both from each others' promising practices and from trying to avoid potential missteps while benefiting from the lessons learned.

Community Living Services was involved when Self-Determination was first being implemented in Wisconsin in 2005. We were so proud to be able to start the 2023 Fiscal Year by being invited to speak at the Wisconsin Self-Determination Conference in the Wisconsin Dells. Annette Downey, John Toppi and David Taylor were speakers at the event and helped the folks in Wisconsin see what has transpired in Michigan over the years by doing a session titled, A Look Across the Lake: How is Self-Determination Going In Michigan?

Annette Downey is a consultant for the Center for Self-Determination and serves as the CEO of Community Living Services. John Toppi was the first person in Michigan to volunteer when the grant vouchers for Self Determination were being issued in 1997. John formally lived in multiple state institutions and said, "I was ready to start my life over again" and that is exactly what he did! John now lives in his own home with his wife. David Taylor was a Peer Mentor with CLS until he fulfilled his dream of moving to the State of Arizona for new employment.



Nichelle Marshall, who enrolled with CLS in 2015, is living her best life and doing great things. Nichelle has moved out of her family home and into her own apartment. She now receives minimal support from her staff and family and is successfully living on her own.

She gives back to her community as a volunteer at her church where she assists with special needs ministry. Nichelle also likes to express her creativity as an author, she enjoys writing fan fiction, however, her latest book, "The Cranky Cantaloupe" deals with noise sensitivity for folks on the Autism Spectrum.

Nichelle also has her own podcast called "The Music Diary, Nichelle Marshall" on Spotify where she talks about her favorite bands and musicians. She also earns income selling her jewelry and crafts on Etsy. Keep following your passions Nichelle!





Lamar Murray-Jones, who enrolled with CLS in 2013, was struggling with multiple challenges including recurrent psychiatric hospitalizations. When we connected with him, he was in need of supports to assist him in moving into a new residence. Lamar had a wonderful transition and is an inspiration as he is truly living a meaningful and successful life, despite his past.

CLS assisted Lamar with finding a housemate and securing a condo in his community. Lamar and his housemate have continued to live together for the past 11 years and have developed a beautiful friendship.

Lamar graduated from school program and began focusing on gaining employment. He started his employment journey by beginning a microenterprise. Lamar runs a bottle return business, and the venture has assisted him in gaining employment skills and learning entrepreneurship. From there, Lamar began seeking complete employment in his community. He was first hired at Popeyes with the assistance of supported employment. He has since transitioned to McDonalds where he continues to be very happily employed.

Linsey Shinaver is described as a “tenacious young lady”. Lindsey is a survivor of abuse and neglect. Despite her disabilities and the trauma she experienced, she has fiercely paved her way through life as an independent, witty, passionate and talented young lady.

Lindsey previously lived in a specialized residential home where she reportedly felt overlooked, isolated and restricted. Lindsey and her Independent Supports Coordinator collaborated through the person-centered planning process to determine what “home” would ideally look like for Lindsey moving forward. Ultimately, Lindsey moved out of the group home and into a less restrictive place, where she has flourished over the last year.

Lindsey has assisted with advocating and fundraising in order to have an accessible van purchased so she can have better access to her community. Lindsey is now learning more independent living skills and working toward her goals of being an author and motivational speaker. She continues to learn braille, braille keyboard and has joined a Toastmaster public speaking group.

Lindsey is now getting the support and encouragement that she needs to go outside her comfort zone and try new things. She is building up her physical strength and confidence and has hopes for even more independence in her future with a significant other, children and a cat. Please know that we are all rooting for you and your continued success Lindsey!



Behavioral Health Home



Behavioral Health Home

Behavioral Health Home is a term that refers to a team of supporters focused on helping Medicaid beneficiaries coordinate their health care needs such as helping with scheduling and following up related to doctors' appointments and helping to find community recourses that can help people lead healthy, happy lives.

Objectives

- Through the delivery of core health home services, the program seeks to:
 - ~ Improve your health outcomes.
 - ~ Coordinate your health care needs.
 - ~ Increase access to proactive, preventative health care.
 - ~ Increase hospital post-discharge follow-up and monitoring.
 - ~ Reduce unnecessary hospital and emergency room visits.

BHH Growth - Wayne County



BHH Growth - Oakland County



Financials



Community Living Services, Inc.
Consolidating Statement of Financial Position

	Fiscal Year 2021	Fiscal Year 2022	Fiscal Year 2023
ASSETS			
Current Assets			
Cash & Cash Equivalents	\$ 11,554,138	\$ 7,636,309	\$ 8,679,073
Restricted Cash	20,464	30,648	38,844
Accounts Receivable	3,989,188	3,758,839	4,798,688
Intercompany Accounts Receivable	3,022,849	2,817,864	2,578,296
Prepaid Expenses	400,397	393,431	402,344
Other Current Assets	25,797	16,972	636,750
Total Current Assets	19,012,834	14,654,064	17,133,995
Long-term Assets			
Property & Equipment	166,819	111,607	193,717
Total Long-term Assets	166,819	111,607	193,717
Total ASSETS	19,179,653	14,765,672	17,327,711
LIABILITIES			
Short-term Liabilities			
Accounts Payable	6,865,690	2,977,281	1,979,469
Cost Settlement Payable	4,428,252	496,213	444,424
Intercompany Accounts Payable	78,316	89,806	4,750
Deferred Revenue	750	35,626	5,750
Notes Payable	-	-	-
Other Short-term Liabilities	1,565,541	1,309,186	1,378,237
Total Short-term Liabilities	12,938,550	4,908,111	3,812,629
Long-term Liabilities			
Notes Payable	-	-	-
Operating Lease Obligations, Net of Current Portion	-	-	588,161
Total Long-term Liabilities	-	-	588,161
Total LIABILITIES	12,938,550	4,908,111	4,400,790
NET ASSETS			
Without Donor Restrictions	6,241,103	9,857,561	12,926,921
Total NET ASSETS	6,241,103	9,857,561	12,926,921
Total LIABILITIES & NET ASSETS	\$ 19,179,653	\$ 14,765,672	\$ 17,327,711

Financials



Community Living Services, Inc. Consolidating Statement of Activities

	Fiscal Year 2021	Fiscal Year 2022	Fiscal Year 2023
Revenue			
Contract Revenue	\$ 75,806,077	\$ 69,859,023	\$ 39,980,295
Other Income	5,353,641	3,507,157	3,346,418
Investment Income	3,739	3,087	15,323
TOTAL Revenue	81,163,457	73,369,267	43,342,037
Expenses			
Salaries and Wages	8,890,884	9,347,644	9,626,530
Employee Benefits	2,512,843	3,011,760	3,148,518
Payroll Taxes	664,046	753,875	761,617
Professional Fees	394,337	420,643	844,748
Contractual Services/Supports	4,160,475	4,449,603	4,966,165
Business Expenses	40,990	91,710	132,525
Supplies	38,067	43,461	31,424
Telephone	211,961	192,099	214,050
Postage and Shipping	36,281	34,190	33,557
Occupancy	909,025	847,303	754,216
Insurance	441,306	461,352	445,103
Equipment Lease/Maintenance	561,970	609,110	542,461
Events/Promotions/Training	83,132	163,426	67,912
Outside Printing	1,090	566	1,167
Subscriptions/Publications/Advertising	25,202	22,184	17,491
Guardianship	55,200	45,180	-
Occupational/Speech Equipment	37,757	78,649	22,232
Provider Payments	54,940,895	46,624,514	17,892,423
Inpatient Hospital State/Private	1,520,617	-	19,391
Maintenance and Repairs	10,570	-	-
Service/Supports Costs	456,999	817,128	372,063
Skill Building/Day Program	1,101,901	1,316,554	-
Cost Settlement	837,825	321,463	308,876
Depreciation	119,634	85,511	59,909
Other Expenses	13,652	14,885	10,299
Total Expenses	78,066,659	69,752,809	40,272,677
Change in NET ASSETS	3,096,798	3,616,458	3,069,360
Net Assets, Beginning of Year	3,144,305	6,241,103	9,857,561
NET ASSETS, END OF YEAR	\$6,241,103	\$9,857,561	\$12,926,921